

Desired Next Job of CFA Charter Holders by Title

	CIO	Traditional portfolio manager	Hedge fund manager	Investment consultant	M&A/Corporate finance	Private wealth portfolio manager	Buy-side equity analyst	Risk manager	Economist/Strategist	Private wealth business manager/owner	Capital markets analyst	Buy-side credit analyst	Trader	Private wealth relationship manager	Performance measurement/evaluation	Sales	Treasury analyst	Sell-side equity analyst	Sell-side credit analyst
I do not plan to switch roles	84%	53%	76%	38%	49%	58%	36%	43%	37%	70%	25%	40%	32%	48%	36%	40%	28%	22%	20%
CIO	5%	23%	16%	14%	12%	12%	8%	8%	22%	9%	5%	3%	6%	3%	5%	7%	10%	2%	8%
Traditional portfolio manager	1%	3%	2%	11%	4%	7%	28%	7%	11%	6%	13%	15%	23%	1%	9%	9%	10%	8%	8%
Hedge fund manager	4%	7%		3%	4%	1%	12%	5%	4%	4%	5%	5%	18%	6%	2%	5%	8%	8%	4%
Investment consultant	2%	2%	2%		7%	5%	2%	5%	4%	2%	3%	4%	5%	4%	10%	11%	10%	4%	4%
M&A/Corporate finance	1%	1%		6%	4%	3%	3%	7%	5%		13%	4%		3%	6%	4%	13%	10%	8%
Private wealth portfolio manager		3%	2%	8%	2%		6%	4%	1%	4%	5%	4%	3%	15%	4%	5%	8%	5%	16%
Buy-side equity analyst		1%		2%	6%	1%	2%	3%	2%		8%	10%		1%	6%	2%		28%	4%
Risk manager	1%	1%		2%	2%	1%		3%	1%	2%	8%	1%	5%	1%	11%	2%	5%	2%	
Economist/Strategist		2%		3%	2%		2%	4%	1%						3%	1%	3%	7%	
Private wealth business manager/owner	1%	1%		2%	1%	7%	1%		1%			3%		11%		2%			4%
Capital markets analyst				2%	2%	1%		5%	2%		8%	1%	3%	1%	2%		3%	1%	
Buy-side credit analyst				1%	0%		1%	2%	1%		8%	3%			4%		3%	1%	
Trader		1%	2%	2%		1%		1%	1%			3%	3%			2%	3%		24%
Private wealth relationship manager		1%		2%		1%		0%	1%			3%		1%	2%	2%			
Performance measurement/evaluation		0%		2%	1%		1%	1%	1%	2%			1%		2%			1%	
Sales	1%	1%		1%	1%	1%			1%	2%		1%		1%	1%	2%			
Treasury analyst		0%			1%			1%	2%			3%		1%		2%			
Sell-side equity analyst				1%	0%	1%	1%	0%	2%		3%					1%			4%
Sell-side credit analyst				1%		1%		1%								1%			