# UNITED STATES DISTRICT COURT FOR THE DISTRICT OF NEW JERSEY

MARCIA L. MCGOWAN and TRACI M. SINGER, individually and on behalf of all others similarly situated,	) ) )
Plaintiffs,	CLASS ACTION COMPLAINT
v.	)
BARNABAS HEALTH, INC., THE INVESTMENT COMMITTEE OF RWJBARNABAS HEALTH, INC., THE DEFINED CONTRIBUTION PLANS AND ERISA ADMINISTRATIVE SUBCOMMITTEE OF THE INVESTMENT COMMITTEE OF RWJBARNABAS HEALTH, INC., SYSTEM and JOHN DOES 1-30.	) CASE NO: ) ) ) ) ) ) ) ) ) )
Defendants.	)

## **COMPLAINT**

Plaintiffs Marcia L. McGowan and Traci M. Singer ("Plaintiffs"), by and through their attorneys, on behalf of the RWJBarnabas Health 401(k) Savings Plan ("401(k) Plan") and the RWJBarnabas Health 403(b) Savings Plan ("403(b) Plan") referred to collectively as (the "Plans"), themselves and all others similarly situated, state and allege as follows:

#### I. INTRODUCTION

<sup>&</sup>lt;sup>1</sup> The Plans are legal entities that can sue and be sued. ERISA § 502(d)(1), 29 U.S.C. § 1132(d)(1). However, in a breach of fiduciary duty action such as this, the Plans are not a party. Rather, pursuant to ERISA § 409, and the law interpreting it, the relief requested in this action is for the benefit of the Plans and its participants. Prior to 2018 the Plans were known as Barnabas Health 401(k) Savings Plan and the Barnabas Health 403(b) Savings Plan. The Barnabas Health 401(k) Savings Plan, the Barnabas Health 403(b) Savings Plan, the RWJBarnabas Health 401(k) Savings Plan and the RWJBarnabas Health 403(b) Savings Plan are referred to collectively as the Plans.

- 1. This is a class action brought pursuant to §§ 409 and 502 of the Employee Retirement Income Security Act of 1974 ("ERISA"), 29 U.S.C. §§ 1109 and 1132, against the Plans' fiduciaries, which include Barnabas Health, Inc. ("Barnabas" or the "Company"), the Investment Committee of RWJBarnabas Health, Inc., and its members during the Class Period<sup>2</sup> ("Investment Committee") and the Defined Contribution Plans and ERISA Administrative Subcommittee of the Investment Committee of RWJBarnabas Health, Inc. and its members during the Class Period ("Administrative Committee") for breaches of their fiduciary duties.
- 2. To safeguard Plan participants and beneficiaries, ERISA imposes strict fiduciary duties of loyalty and prudence upon employers and other plan fiduciaries. 29 U.S.C. § 1104(a)(1). These twin fiduciary duties are "the highest known to the law." *Sweda v. Univ. of Pennsylvania*, 923 F.3d 320, 333 (3d Cir. 2019). Fiduciaries must act "solely in the interest of the participants and beneficiaries," 29 U.S.C. § 1104(a)(1)(A), with the "care, skill, prudence, and diligence" that would be expected in managing a plan of similar scope. 29 U.S.C. § 1104(a)(1)(B).
- 3. Under 29 U.S.C. § 1104(a)(1), a plan fiduciary must give substantial consideration to the cost of investment options. "Wasting beneficiaries' money is imprudent. In devising and implementing strategies for the investment and management of trust assets, trustees are obligated to minimize costs." Uniform Prudent Investor Act (the "UPIA"), § 7.
- 4. "The Restatement ... instructs that 'cost-conscious management is fundamental to prudence in the investment function,' and should be applied 'not only in making investments but

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<sup>&</sup>lt;sup>2</sup> Class Period is defined below as September 23, 2014 through the date of judgment.

also in monitoring and reviewing investments." *Tibble v. Edison Int'l*, 843 F.3d 1187, 1197-98 (9th Cir. 2016) (*en banc*) (quoting Restatement (Third) of Trusts, § 90, cmt. b) ("*Tibble II*").<sup>3</sup>

- 5. Additional fees of only 0.18% or 0.4% can have a large effect on a participant's investment results over time because "[b]eneficiaries subject to higher fees ... lose not only money spent on higher fees, but also lost investment opportunity; that is, the money that the portion of their investment spent on unnecessary fees would have earned over time." *Tibble II*, 843 F.3d at 1198 ("It is beyond dispute that the higher the fees charged to a beneficiary, the more the beneficiary's investment shrinks.").
- 6. Both the 401(k) Plan and the 403(b) Plan serve the same purpose: a vehicle for retirement savings. Most participants in defined contribution plans like 401(k) or 403(b) plans expect that their accounts will be their principal source of income after retirement. Although at all times accounts are fully funded, that does not prevent plan participants from losing money on poor investment choices by plan sponsors and fiduciaries, whether due to poor performance, high fees or both.
- 7. The Department of Labor has explicitly stated that employers are held to a "high standard of care and diligence" and must, among other duties, both "establish a prudent process for selecting investment options and service providers" and "monitor investment options and service providers once selected to see that they continue to be appropriate choices." *See*, "A Look at 401(k) Plan Fees," supra, at n.3; see also Tibble v. Edison Int'l, 135 S. Ct. 1823, 1823 (2015) (Tibble I) (reaffirming the ongoing fiduciary duty to monitor a plan's investment options).

<sup>&</sup>lt;sup>3</sup> See also U.S. Dep't of Labor, A Look at 401(k) Plan Fees, (Aug. 2013), at 2, available at https://www.dol.gov/sites/dolgov/files/ebsa/about-ebsa/our-activities/resource-center/publications/a-look-at-401k-plan-fees.pdf (last visited February 21, 2020) ("You should be aware that your employer also has a specific obligation to consider the fees and expenses paid by your plan.").

- 8. The duty to evaluate and monitor fees and investment costs includes fees paid directly by plan participants to investment providers, usually in the form of an expense ratio or a percentage of assets under management within a particular investment. *See* Investment Company Institute ("ICI"), *The Economics of Providing 401(k) Plans: Services, Fees, and Expenses* (July 2016), at 4. "Any costs not paid by the employer, which may include administrative, investment, legal, and compliance costs, effectively are paid by plan participants." *Id.*, at 5.
- 9. Prudent and impartial plan sponsors thus should be monitoring both the performance and cost of the investments selected for their defined contribution plans, as well as investigating alternatives in the marketplace to ensure that well-performing, low cost investment options are being made available to plan participants.
- 10. At all times during the Class Period (September 23, 2014 through the date of judgment) the 401(k) Plan had at least \$990 million dollars in assets under management. At the end of 2017 and 2018, the 401(k) Plan had over \$1.4 billion dollars and \$1.3 billion dollars, respectively, in assets under management that were/are entrusted to the care of the Plans' fiduciaries. At all times during the Class Period, the 403(b) Plan had over \$65 million dollars in assets under management. At the end of 2017 and 2018, the 403(b) Plan had over \$888 million dollars and \$847 million dollars, respectively, in assets under management that were/are entrusted to the care of the Plans' fiduciaries. The Plans total assets under management qualifies them as a jumbo plan in the defined contribution plan marketplace, and among the largest plans in the United States. As jumbo plan, the Plans had substantial bargaining power regarding the fees and expenses that were charged against participants' investments. Defendants, however, did not try to reduce the Plans' expenses or exercise appropriate judgment to scrutinize each

investment option that was offered in the Plans to ensure it was prudent. In fact, according to data studied by BrightScope, an industry analyst, the 401(k) Plan fell in the category of plans with the *highest* total plan cost for plans above \$500 million in assets.<sup>4</sup>

- 11. Plaintiffs allege that during the putative Class Period Defendants, as "fiduciaries" of the Plans as that term is defined under ERISA Section 3(21)(A), 29 U.S.C. § 1002(21)(A), breached the duties they owed to the Plans, to Plaintiffs, and to the other participants of the Plans by, *inter alia*, (1) failing to objectively and adequately review the Plans' investment portfolio with due care to ensure that each investment option was prudent, in terms of cost; and (2) maintaining certain funds in the Plans despite the availability of identical or materially similar investment options with lower costs and/or better performance histories.
- 12. Defendants' mismanagement of the Plans, to the detriment of participants and beneficiaries, constitutes a breach of the fiduciary duties of prudence and loyalty, in violation of 29 U.S.C. § 1104. Their actions were contrary to the actions of a reasonable fiduciary and cost the Plans and its participants millions of dollars.
- 13. Based on this conduct, Plaintiffs assert claims against Defendants for breach of the fiduciary duties of loyalty and prudence (Count One) and failure to monitor fiduciaries (Count Two).

#### II. JURISDICTION AND VENUE

14. This Court has subject matter jurisdiction over this action pursuant to 28 U.S.C. § 1331 because it is a civil action arising under the laws of the United States, and pursuant to 29 U.S.C. § 1332(e)(1), which provides for federal jurisdiction over actions brought under Title I of ERISA, 29 U.S.C. § 1001, *et seq*.

<sup>&</sup>lt;sup>4</sup> See <a href="https://www.brightscope.com/401k-rating/94855/Barnabas-Health-Inc/96276/Barnabas-Health-401K-Savings-Plan">https://www.brightscope.com/401k-rating/94855/Barnabas-Health-Inc/96276/Barnabas-Health-401K-Savings-Plan</a> (last visited September 17, 2020).

- 15. This Court has personal jurisdiction over Defendants because they are headquartered and transact business in this District, reside in this District, and/or have significant contacts with this District, and because ERISA provides for nationwide service of process.
- 16. Venue is proper in this District pursuant to ERISA Section 502(e)(2), 29 U.S.C. § 1132(e)(2), because some or all of the violations of ERISA occurred in this District and Defendants reside and may be found in this District. Venue is also proper in this District pursuant to 28 U.S.C. § 1391 because Defendants do business in this District and a substantial part of the events or omissions giving rise to the claims asserted herein occurred within this District.

#### III. PARTIES

#### **Plaintiffs**

- 17. Plaintiff Marcia L. McGowan ("McGowan") resides in Parsippany, New Jersey. During her employment, Plaintiff McGowan participated in the Plans, investing in the options offered by the Plans and which are the subject of this lawsuit.
- 18. Plaintiff Traci M. Singer ("Singer") resides in Hamilton, New Jersey. During her employment, Plaintiff Singer participated in the Plans, investing in the options offered by the Plans and which are the subject of this lawsuit.
- 19. Each Plaintiff has standing to bring this action on behalf of the Plans because each of them participated in at least one the Plans, which were both administered in the same manner by the same fiduciaries, and were injured by Defendants' unlawful conduct. Plaintiffs are entitled to receive benefits in the amount of the difference between the value of their accounts currently, or as of the time their accounts were distributed, and what their accounts are or would have been worth, but for Defendants' breaches of fiduciary duty as described herein.

20. Plaintiffs did not have knowledge of all material facts (including, among other things, the investment alternatives that are comparable to the investments offered within the Plans, comparisons of the costs and investment performance of the Plans' investments versus available alternatives within similarly-sized plans, total cost comparisons to similarly-sized plans, information regarding other available share classes) necessary to understand that Defendants breached their fiduciary duties and engaged in other unlawful conduct in violation of ERISA until shortly before this suit was filed.

#### **Defendants**

#### **Company Defendant**

- 21. Barnabas Health, Inc. is the sponsor of the Plans and a named fiduciary. 2018 Form 5500 of the RWJBarnabas Health 401(k) Savings Plan ("2018 401(k) Form 5500") and the RWJBarnabas Health 403(b) Savings Plan ("2018 401(k) Form 5500") filed with the United States Department of Labor (referred to collectively as the "2018 Forms 5500") at 1. Its corporate headquarters is located at 95 Old Short Hills Road, West Orange, New Jersey. Barnabas describes itself as "New Jersey's largest integrated health care delivery system, providing treatment and services to more than three million patients each year." Barnabas currently has over 32,000 employees and employs over 9,000 physicians. As of December 31, 2018, Barnabas reported over \$920 million dollars in total revenue. The December 31, 2018 Form 990 filed with the Internal Revenue Service ("2018 990") at 1.
- 22. Barnabas appointed the Investment Committee of RWJBarnabas Health, Inc.

  Pursuant to the Plan Documents which govern the operation of the Plans: "[t]he general

<sup>&</sup>lt;sup>5</sup> https://www.rwjbh.org/why-rwjbarnabas-health-/ accessed on September 16, 2020.

<sup>&</sup>lt;sup>6</sup> https://www.rwjbh.org/why-rwjbarnabas-health-/facts-figures/ accessed on September 16, 2020.

administration and the general investment and asset management responsibilities of the Plan and the responsibility for carrying out, and for overseeing the carrying out of, the provisions of the Plan shall be placed in the Investment Committee." The RWJ Barnabas Health 403(b) Savings Plan as Amended and Restated Effective January 1, 2018 and the RWJ Barnabas Health 401(k) Savings Plan as Amended and Restated Effective January 1, 2018 ("Plan Docs.") at Article 10.

- 23. Under ERISA, fiduciaries with the power to appoint have the concomitant fiduciary duty to monitor and supervise their appointees.
- 24. Additionally, at all times, Barnabas acted through its officers, including the Committee, to perform fiduciary functions related to the Plans.
- 25. Barnabas made discretionary decisions to make matching and non-elective contributions to the Plans. The December 31, 2018 Independent Auditor's Report of RWJBarnabas Health 401(k) Savings Plan ("2018 401(k) Auditor Report") and the RWJBarnabas Health 403(b) Savings Plan ("2018 403(b) Auditor Report") and referred to collectively as the ("2018 Auditor Reports") at 6. As detailed in the 2018 Auditor Reports, Barnabas may make "discretionary nonelective contributions...." *Id*.
- 26. For all the foregoing reasons, the Company is a fiduciary of the Plans, within the meaning of ERISA Section 3(21)(A), 29 U.S.C. § 1002(21)(A).

#### **Investment Committee Defendants**

27. Pursuant to the Plan Documents, the Investment Committee is purportedly responsible for the prudent selection and monitoring of the funds in the Plans. As detailed in the Plan Documents: "The general administration and the general investment and asset management responsibilities of the Plan and the responsibility for carrying out, and for overseeing the

carrying out of, the provisions of the Plan shall be the responsibility of the Investment Committee." Plan Docs. at Article 10. The Plan Documents go on to state that "[c]ontributions to the Plan shall be invested in one or more investment funds, as authorized by the Investment Committee or a delegate thereof, ...." Plan Docs at Section 5. The Plan Documents further describe the Investment Committee as being responsible for creating the investment policy for the Plans. As described in the Plan Documents: "[t]he Investment Committee or a delegate thereof, in its sole discretion, shall determine the investment policy for the Plan." Plan Docs. at Section 10. As will be discussed below, the Investment Committee failed to prudently execute these fiduciary duties.

- 28. In addition, to the fiduciary duties enumerated above, the Investment Committee may delegate some of the fiduciary duties enumerated above. As detailed in the Plan Docs. "[t]he Committee shall have discretionary authority to delegate administrative responsibilities and investment and asset management responsibilities." Plan Docs. at Article 10. Accordingly, the Investment Committee had the fiduciary duty to monitor and supervise its appointees.
- 29. Each member of the Investment Committee during the putative Class Period (referred to herein as John Does 1-10) is/was a fiduciary of the Plans, within the meaning of ERISA Section 3(21)(A), 29 U.S.C. § 1002(21)(A), during the Class Period, because each exercised discretionary authority to appoint and/or monitor the Committee, which had control over management of the Plans and/or authority or control over management or disposition of the Plans' assets.
- 30. The Investment Committee and its members during the Class Period are collectively referred to herein as the "Investment Committee Defendants."

#### **Administrative Committee Defendants**

- 31. The Defined Contribution Plans and ERISA Administrative Subcommittee of the Investment Committee of RWJBarnabas Health ("Administrative Committee"), is the Administrator of the Plans and a named fiduciary. The Barnabas Health 401(k) Savings Plan Summary Plan Description effective January 1, 2017 and the Barnabas Health 403(b) Savings Plan Summary Plan Description effective January 1, 2017 ("SPDs") at the Administrative Information Sections.
- 32. The Investment Committee has delegated some of its purported responsibilities for the prudent selection and monitoring of the funds in the Plans to the Administrative Committee. As detailed in the notes to the 2018 Auditor Reports, the Investment Committee "has delegated the administrative and investment responsibilities to the Defined Contribution ERISA Administrative Committee (the "Committee")." The December 31, 2018 Report of Independent Auditors of both the RWJBarnabas Health 401(k) Savings Plan and the RWJBarnabas Health 403(b) Savings Plan ("2018 Auditor Reports") at 5. The 2018 Auditor Reports go on to define the responsibilities of the Administrative Committee as follows: "[t]he Committee determines the appropriateness of the Plan's investment offerings, monitors investment performances and reports to the Board of Trustees." *Id.* As will be discussed in more detail below, the Administrative Committee failed to carry out these fiduciary duties prudently and their failures cost the Plans millions of dollars in lost savings for its participants.
- 33. The Administrative Committee and each of its members were fiduciaries of the Plans during the Class Period, within the meaning of ERISA Section 3(21)(A), 29 U.S.C. § 1002(21)(A), because each exercised discretionary authority over management or disposition of the Plans' assets.

34. The Administrative Committee and members of the Administrative Committee during the Class Period (referred to herein as John Does 11-20), are collectively referred to herein as the "Administrative Committee Defendants." Both the Investment Committee and the Administrative Committee will be referred to herein collectively as the "Committee" or "Committee Defendants."

# **Additional John Doe Defendants**

35. To the extent that there are additional officers and employees of Barnabas who are/were fiduciaries of the Plans during the Class Period, or other individuals who were hired as investment managers for the Plans during the Class Period, the identities of whom are currently unknown to Plaintiffs, Plaintiffs reserve the right, once their identities are ascertained, to seek leave to join them to the instant action. Thus, without limitation, unknown "John Doe" Defendants 21-30 include, but are not limited to, Barnabas officers and employees who are/were fiduciaries of the Plans within the meaning of ERISA Section 3(21)(A), 29 U.S.C. § 1002(21)(A), during the Class Period.

#### IV. THE PLANS

36. Barnabas established the Plans for the purpose of offering its employees "the opportunity to invest in [their] future, and at the same time benefit from special savings incentives and tax breaks that [they] cannot ordinarily get elsewhere." SPDs at 1. The Plans were established on January 1, 1999. Plan Docs. at 1. The Plans were amended several times over the years with the most notable amendment occurring in 2018 which changed the name of the Plans from the Barnabas Health 401(k) Savings Plan and the Barnabas Health 403(b) Savings Plan to their current names as a result of the merger between Barnabas and the Robert Wood Johnson Health System in 2016. *Id*.

37. The Plans are "defined contribution" or "individual account" plan within the meaning of ERISA Section 3(34), 29 U.S.C. § 1002(34), in that the Plans provide for individual accounts for each participant and for benefits based solely upon the amount contributed to those accounts, and any income, expense, gains and losses, and any forfeitures of accounts of the participants which may be allocated to such participant's account. *See*, Plan Docs. at Section 10. Specifically, the SPDs provide that the Plans are considered "defined contribution" plans. *See* SPDs at Other Important Information Sections. Consequently, retirement benefits provided by the Plans are based solely on the amounts allocated to each individual's account. 2018 Form 5500s at 5 and 6.

#### **Eligibility**

38. As detailed in the 2018 Auditor Reports, employees of Barnabas are eligible to participate in the Plans from the first day of their employment. As described in the 2018 Auditor Reports: "Employees of Barnabas Health are eligible to participate in the Plan immediately upon hire." 2018 Auditor Reports at 6.

#### Contributions and Vesting

- 39. There are several types of contributions that can be added to a participant's account, including, but not limited to, an employee salary deferral contribution, an employer matching contribution and employer nonelective contributions. 2018 Auditor Reports at 6. Participants can also roll over amounts from other qualified benefit or defined contribution plans. *Id.*
- 40. With regard to contributions made by participants: "participants employed by Barnabas Health may contribute, in the form of pretax deferred salary reductions, any whole

percentage of gross compensation between 1% and 100% up to Internal Revenue Service ("IRS") limits." *Id*.

- 41. In its discretion, Barnabas may make matching contributions based on the amount contributed by each participant. As described in the 2018 Auditor Reports: "Employees of Barnabas Health receive matching contributions of 75% up to the first 4% of compensation contributed by participants based on the affiliate facility that employs the participant and length of employment of the participant." *Id*.
- 42. With regard to contributions made by participants to their accounts: "participants have full and immediate vesting in their contributions and related interest and earnings credited to their accounts." 2018 Auditor Reports at 7. Vesting in the Company's contribution portion is based on years of continuous service. Vesting in Barnabas' contribution portion of their accounts, plus actual earnings thereon, is based on years of service. *Id.*
- 43. Like other companies that sponsor defined contribution plans for their employees, Barnabas enjoys both direct and indirect benefits by providing matching contributions to participants of the Plans. Employers are generally permitted to take tax deductions for their contributions to defined contribution plans at the time when the contributions are made. *See generally* https:/www.irs.gov/retirement-plans/plan-sponsor/401k-plan-overview.
- 44. Barnabas also benefits in other ways from the Plans' matching program. It is well-known that "[m]any employers match their employees' contributions to the 401(k) plan in order to help attract and retain talent at their company. By hiring and retaining employees with a high-caliber of talent, [a company] may save money on training and attrition costs associated with unhappy or lower-performing workers." *See*, https://www.paychex.com/articles/employee-benefits/employer-matching-401k-benefits.

45. Given the size of the Plans, Barnabas likely enjoyed a significant tax and cost savings from offering a match.

#### The Plans' Investments

- 46. Several investments were available to participants of the Plans for investment each year during the putative Class Period, including several American Funds target date funds. The Committee determines the appropriateness of the Plans' investment offerings and monitors investment performance. Both the 401(k) Plan and the 403(b) Plan had nearly identical investment offerings. For 2018, the 401(k) Plan offered 26 investment options, which included 24 mutual funds and 1 variable annuity life insurance contract and 1 stable value fund. For 2018, the 403(b) Plan offered 25 investment options, which included 24 mutual funds and 1 variable annuity life insurance contract.
- 47. The 401(k) Plan's assets under management for all funds as of the end of 2018 was \$1,389,868,000. 2018 401(k) Auditor Report at 3. From 2014 to 2017 the Plan's assets under management ranged from more than \$990 million dollars to more than \$1.4 billion dollars. The 403(b) Plan's assets under management for all funds as of the end of 2018 was \$847,789,000. 2018 403(b) Auditor Report at 3. From 2014 to 2017 the Plan's assets under management ranged from more than \$65 million dollars to more than \$888 million dollars.

# Expenses of the Plans

48. As detailed in the Plan Documents, "reasonable plan expenses shall be paid from the Fund in accordance with such uniform and nondiscriminatory rules as shall be prescribed by the Committee." Plan Docs. at Section 11.

#### V. CLASS ACTION ALLEGATIONS

49. Plaintiffs bring this action as a class action pursuant to Rule 23 of the Federal Rules of Civil Procedure on behalf of themselves and the following proposed class ("Class"):<sup>7</sup>

All persons, except Defendants and their immediate family members, who were participants in or beneficiaries of the Plans, at any time between September 23, 2014 through the date of judgment (the "Class Period").

- 50. The members of the Class are so numerous that joinder of all members is impractical. The 2018 401(k) Form 5500 lists 19,861 Plan "participants with account balances as of the end of the plan year." 2018 401(k) Form 5500 at 2. The 2018 403(b) Form 5500 lists 16,223 Plan "participants with account balances as of the end of the plan year." 2018 403(b) Form 5500 at 2.
- 51. Plaintiffs' claims are typical of the claims of the members of the Class. Like other Class members, Plaintiffs participated in the Plan and have suffered injuries as a result of Defendants' mismanagement of the Plans. Defendants treated Plaintiffs consistently with other Class members and managed the Plans as a single entity. Plaintiffs' claims and the claims of all Class members arise out of the same conduct, policies, and practices of Defendants as alleged herein, and all members of the Class have been similarly affected by Defendants' wrongful conduct.
- 52. There are questions of law and fact common to the Class, and these questions predominate over questions affecting only individual Class members. Common legal and factual questions include, but are not limited to:
  - A. Whether Defendants are/were fiduciaries of the Plans;

<sup>&</sup>lt;sup>7</sup> Plaintiffs reserve the right to propose other or additional classes or subclasses in their motion for class certification or subsequent pleadings in this action.

- B. Whether Defendants breached their fiduciary duties of loyalty and prudence by engaging in the conduct described herein;
- C. Whether the Company and the Committee Defendants failed to adequately monitor the Committee and other fiduciaries to ensure the Plans were being managed in compliance with ERISA;
- D. The proper form of equitable and injunctive relief; and
- E. The proper measure of monetary relief.
- 53. Plaintiffs will fairly and adequately represent the Class and have retained counsel experienced and competent in the prosecution of ERISA class action litigation. Plaintiffs have no interests antagonistic to those of other members of the Class. Plaintiffs are committed to the vigorous prosecution of this action and anticipate no difficulty in the management of this litigation as a class action.
- 54. This action may be properly certified under Rule 23(b)(1). Class action status in this action is warranted under Rule 23(b)(1)(A) because prosecution of separate actions by the members of the Class would create a risk of establishing incompatible standards of conduct for Defendants. Class action status is also warranted under Rule 23(b)(1)(B) because prosecution of separate actions by the members of the Class would create a risk of adjudications with respect to individual members of the Class that, as a practical matter, would be dispositive of the interests of other members not parties to this action, or that would substantially impair or impede their ability to protect their interests.
- 55. In the alternative, certification under Rule 23(b)(2) is warranted because the Defendants have acted or refused to act on grounds generally applicable to the Class, thereby

making appropriate final injunctive, declaratory, or other appropriate equitable relief with respect to the Class as a whole.

# VI. DEFENDANTS' FIDUCIARY STATUS AND OVERVIEW OF FIDUCIARY DUTIES

- 56. As described in the "Parties" section above, Defendants were fiduciaries of the Plans because:
  - (a) they were so named; and/or
  - (b) they exercised authority or control respecting management or disposition of the Plans' assets; and/or
  - (c) they exercised discretionary authority or discretionary control respecting management of the Plans; and/or
  - (d) they had discretionary authority or discretionary responsibility in the administration of the Plans.
- 57. As fiduciaries, Defendants are/were required by ERISA § 404(a)(1), 29 U.S.C. § 1104(a)(1), to manage and administer the Plans, and the Plans' investments, solely in the interest of the Plans' participants and beneficiaries and with the care, skill, prudence, and diligence under the circumstances then prevailing that a prudent person acting in a like capacity and familiar with such matters would use in the conduct of an enterprise of a like character and with like aims. These twin duties are referred to as the duties of loyalty and prudence and are "the highest known to the law." *Sweda*, 923 F.3d at 333 (3d Cir. 2019).
- 58. The duty of loyalty requires fiduciaries to act with an "eye single" to the interests of plan participants. *Pegram v. Herdrich*, 530 U.S. 211, 235 (2000). "Perhaps the most fundamental duty of a [fiduciary] is that he [or she] must display . . . complete loyalty to the interests of the beneficiary and must exclude all selfish interest and all consideration of the

interests of third persons." *Pegram*, 530 U.S. at 224 (quotation marks and citations omitted). Thus, "in deciding whether and to what extent to invest in a particular investment, a fiduciary must ordinarily consider *only* factors relating to the interests of plan participants and beneficiaries . . . . A decision to make an investment may not be influenced by [other] factors unless the investment, when judged *solely* on the basis of its economic value to the plan, would be equal or superior to alternative investments available to the plan." *Dep't of Labor ERISA Adv. Op.* 88-16A, 1988 WL 222716, at \*3 (Dec. 19, 1988) (emphasis added).

- 59. In effect, the duty of loyalty includes a mandate that the fiduciary display complete loyalty to the beneficiaries, and set aside the consideration of third persons.
- 60. ERISA also "imposes a 'prudent person' standard by which to measure fiduciaries' investment decisions and disposition of assets." *Fifth Third Bancorp v. Dudenhoeffer*, 134 S. Ct. 2459, 2467 (2014) (quotation omitted). In addition to a duty to select prudent investments, under ERISA a fiduciary "has a continuing duty to monitor [plan] investments and remove imprudent ones" that exists "separate and apart from the [fiduciary's] duty to exercise prudence in selecting investments." *Tibble I*, 135 S. Ct. at 1828.
- 61. In addition, ERISA § 405(a), 29 U.S.C. § 1105(a) (entitled "Liability for breach by co-fiduciary") further provides that:

[I]n addition to any liability which he may have under any other provision of this part, a fiduciary with respect to a plan shall be liable for a breach of fiduciary responsibility of another fiduciary with respect to the same plan in the following circumstances: (A) if he participates knowingly in, or knowingly undertakes to conceal, an act or omission of such other fiduciary, knowing such an act or omission is a breach; (B) if, by his failure to comply with section 404(a)(1), 29 U.S.C. §1104(a)(1), in the administration of his specific responsibilities which give rise to his status as a fiduciary, he has enabled such other fiduciary to commit a breach; or (C) if he has knowledge of a breach by such other fiduciary, unless he makes reasonable efforts under the circumstances to remedy the breach.

- 62. During the Class Period, Defendants did not act in the best interests of the Plans' participants. Investment fund options chosen for a plan should not favor the fund provider over the plan's participants. Yet, here, to the detriment of the Plans and their participants and beneficiaries, the Plans' fiduciaries included and retained in the Plans many mutual fund investments that were more expensive than necessary and otherwise were not justified on the basis of their economic value to the Plans.
- 63. Based on reasonable inferences from the facts set forth in this Complaint, during the Class Period, Defendants failed to have a proper system of review in place to ensure that participants in the Plans were being charged appropriate and reasonable fees for the Plans' investment options. Additionally, Defendants failed to leverage the size of the Plans to negotiate for (1) lower expense ratios for certain investment options maintained and/or added to the Plans during the Class Period; and (2) a prudent payment arrangement with regard to the Plans' recordkeeping and administrative fees.
- 64. As discussed below, Defendants breached fiduciary duties to the Plans and its participants and beneficiaries, and are liable for their breaches and the breaches of their co-fiduciaries under 29 U.S.C. § 1104(a)(1) and 1105(a).

#### I. SPECIFIC ALLEGATIONS

# A. Defendants Breached Their Fiduciary Duties in Failing to Investigate and Select Lower Cost Alternative Funds

65. Defendants' breaches of their fiduciary duties, relating to their overall decision-making, resulted in the selection (and maintenance) of several funds in the Plans throughout the Class Period, including those identified below, that wasted the Plans and participants' assets because of unnecessary costs.

- 06. Under trust law, one of the responsibilities of the Plans' fiduciaries is to "avoid unwarranted costs" by being aware of the "availability and continuing emergence" of alternative investments that may have "significantly different costs." Restatement (Third) of Trusts ch. 17, intro. note (2007); see also Restatement (Third) of Trusts § 90 cmt. B (2007) ("Cost-conscious management is fundamental to prudence in the investment function."). Adherence to these duties requires regular performance of an "adequate investigation" of existing investments in a plan to determine whether any of the plan's investments are "improvident," or if there is a "superior alternative investment" to any of the plan's holdings. Pension Ben. Gaur. Corp. ex rel. St. Vincent Catholic Med. Ctrs. Ret. Plan v. Morgan Stanley Inv. Mgmt., 712 F.3d 705, 718-19 (2d Cir. 2013).
- 67. Investment options have a fee for investment management and other services. With regards to investments like mutual funds, like any other investor, retirement plan participants pay for these costs via the fund's expense ratio evidenced by a percentage of assets. For example, an expense ratio of .75% means that the plan participant will pay \$7.50 annually for every \$1,000 in assets. However, the expense ratio also reduces the participant's return and the compounding effect of that return. This is why it is prudent for a plan fiduciary to consider the effect that expense ratios have on investment returns because it is in the best interest of participants to do so.
- 68. When jumbo plans, particularly those with over a billion dollars in assets like the Plans here, have options which approach the retail cost of shares for individual investors or are simply more expensive than the average or median institutional shares for that type of investment, a careful review of the plan and each option is needed for the fiduciaries to fulfill their obligations to the plan participants.

- 69. One indication of Defendants' failure to prudently monitor the Plans' funds is that the Plans have retained several actively-managed funds as the Plans' investment options despite the fact that these funds charged grossly excessive fees compared with comparable or superior alternatives, and despite ample evidence available to a reasonable fiduciary that these funds had become imprudent due to their high costs.
- 70. Another indication of Defendants' failure to prudently monitor the Plans' funds is that several funds during the Class Period were more expensive than comparable funds found in similarly sized plans (plans having over 1 billion dollars in assets in the case of the 401(k) Plan and between \$50 million and \$100million in the case of the 403(b) Plan<sup>8</sup>).
- 71. In 2018, for example, many of funds in the 401(k) Plan had expense ratios well above the median expense ratios for similarly sized plans.
- 72. The expense ratios for funds in the 401(k) Plan in some cases had a difference of up to a 117% (in the case of Fidelity Government MMkt) and a 93% difference (in the case of American Beacon Small Cp Val Y) above the median expense ratios in the same category: <sup>9</sup>

2018 401(k) Fund	<b>ER</b> <sup>10</sup>	Category	ICI Median Fee
Columbia Dividend Income Inst2	0.63 %	Domestic Equity	0.33%
Invesco Small Cap Growth R5	0.80 %	Domestic Equity	0.33%
American Funds Europacific Growth R5E	0.61 %	Int'l Equity	0.50%

<sup>&</sup>lt;sup>8</sup> Between \$50 million dollars and \$100 million dollars understates the size of the 403(b) Plan. While the 403(b) Plan did have between \$50 million dollars and \$100 million dollars in assets under management between 2014 and 2016, the 403(b) Plan had over \$840 million in assets under management in 2017 and 2018.

<sup>&</sup>lt;sup>9</sup> See BrightScope/ICI Defined Contribution Plan Profile: A Close Look at 401(k) Plans, 2016 at 62 (June 2019) (hereafter, "ICI Study") available at <a href="https://www.ici.org/pdf/19">https://www.ici.org/pdf/19</a> ppr dcplan profile 401k.pdf

 $<sup>^{10}</sup>$  The listed expense ratios are taken from summary prospectuses published in 2020.

2018 401(k) Fund	<b>ER</b> <sup>10</sup>	Category	ICI Median Fee
Metropolitan West Total Return Bd I	0.44 %	Domestic Bond	0.36%
Fidelity Government MMkt	0.42 %	Money Market	0.11%
American Beacon Small Cp Val Y	0.90 %	Domestic Equity	0.33%

73. The expense ratios for funds in the 403(b) Plan in some cases had a difference of up to 55% (in the case of American Beacon Small Cp Val Y) and a difference of 38% (in the case of Invesco Small Cap Growth R5) and above the median expense ratios in the same category: <sup>11</sup>

2018 403(b) Fund	<b>ER</b> <sup>12</sup>	Category	ICI Median Fee
Columbia Dividend Income Inst2	0.63 %	Domestic Equity	0.58%
Invesco Small Cap Growth R5	0.80 %	Domestic Equity	0.58%
Fidelity Government MMkt	0.42 %	Money Market	0.29%
American Beacon Small Cp Val Y	0.90 %	Domestic Equity	0.58%

74. The above comparisons understate the excessiveness of fees in the Plans throughout the Class Period. That is because the ICI Median fee is based on a study conducted in 2016 when expense ratios would have been higher than today given the downward trend of expense ratios the last few years. Accordingly, the median expense ratios in 2020, or for that matter 2019, utilized by similar plans would be lower than indicated above, demonstrating a

<sup>&</sup>lt;sup>11</sup> See BrightScope/ICI Defined Contribution Plan Profile: A Close Look at 401(k) Plans, 2016 at 62 (June 2019) (hereafter, "ICI Study") available at <a href="https://www.ici.org/pdf/19">https://www.ici.org/pdf/19</a> ppr dcplan profile 401k.pdf

<sup>&</sup>lt;sup>12</sup> The listed expense ratios are taken from summary prospectuses published in 2020.

greater disparity between the 2019 expense ratios utilized in the above chart for the Plans' funds and the median expense ratios in the same category.

75. Further, median-based comparisons also understate the excessiveness of the investment management fees of the Plans' funds because many prudent alternative funds were available that offered lower expenses than the median.

#### Failure to Utilize Lower Fee Share Classes

- 76. Many mutual funds offer multiple classes of shares in a single mutual fund that are targeted at different investors. Generally, more expensive share classes are targeted at smaller investors with less bargaining power, while lower cost shares are targeted at institutional investors with more assets, generally 1 million or more, and therefore greater bargaining power. There is no difference between share classes other than cost—the funds hold identical investments and have the same manager.
- 77. Jumbo defined contribution plans such as the Plans have sufficient assets to qualify for the lowest cost share class available. Even when a plan does not yet meet the investment minimum to qualify for the cheapest available share class, it is well-known among institutional investors that mutual fund companies will typically waive those investment minimums for a jumbo plan adding the fund in question to the plan as a designated investment alternative. Simply put, a fiduciary to a large defined contribution plan such as the Plans can use its asset size and negotiating power to invest in the cheapest share class available. For this reason, prudent retirement plan fiduciaries will search for and select the lowest-priced share class available.
- 78. Indeed, recently a court observed that "[b]ecause the institutional share classes are otherwise *identical* to the Investor share classes, but with lower fees, a prudent fiduciary would

know immediately that a switch is necessary. Thus, the 'manner that is reasonable and appropriate to the particular investment action, and strategies involved...in this case would mandate a prudent fiduciary – who indisputably has knowledge of institutional share classes and that such share classes provide identical investments at lower costs – to switch share classes immediately." *Tibble, et al. v. Edison Int. et al.*, No. 07-5359, 2017 WL 3523737, at \* 13 (C.D. Cal. Aug. 16, 2017).

- 79. Here, had the Plans' fiduciaries been faithfully reviewing "the appropriateness of the Plans' investment offerings [and] monitor[ing] investment performances," as they should have been, they would have selected the lower-priced identical funds. 2018 Auditor Reports at 5.
- 80. As demonstrated by the chart below, in several instances during the Class Period, Defendants failed to prudently monitor the Plans to determine whether the Plans were invested in the lowest-cost share class available for the Plans' mutual funds. The chart below uses 2020 expense ratios to demonstrate how much more expensive the funds were than their identical counterparts. The funds listed were in both the 401(k) Plan and 403(b) Plan during 2018.

Plan Investment	Current ER	Identical Lower Cost Share Class	Identical Lower Cost ER	Excess Cost
American Funds 2025 Trgt Date Retire R5E	0.48 %	American Funds 2025 Trgt Date Retire R6	0.33 %	45.5%
American Funds 2020 Trgt Date Retire R5E	0.46 %	American Funds 2020 Trgt Date Retire R6	0.31 %	48.4%
American Funds 2030 Trgt Date Retire R5E	0.50 %	American Funds 2030 Trgt Date Retire R6	0.35 %	42.9%
American Funds 2035 Trgt Date Retire R5E	0.52 %	American Funds 2035 Trgt Date Retire R6	0.37 %	40.5%
American Funds 2040 Trgt Date Retire R5E	0.53 %	American Funds 2040 Trgt Date Retire R6	0.38 %	39.5%
American Funds 2015 Trgt Date Retire R5E	0.46 %	American Funds 2015 Trgt Date Retire R6	0.31 %	48.4%

Plan Investment	Current ER	Identical Lower Cost Share Class	Identical Lower Cost ER	Excess Cost
American Funds 2045 Trgt Date Retire R5E	0.53 %	American Funds 2045 Trgt Date Retire R6	0.38 %	39.5%
American Funds 2050 Trgt Date Retire R5E	0.54 %	American Funds 2050 Trgt Date Retire F2	0.48 %	12.5%
American Funds 2010 Trgt Date Retire R5E	0.46 %	American Funds 2010 Trgt Date Retire R6	0.31 %	48.4%
American Funds 2055 Trgt Date Retire R5E	0.54 %	American Funds 2055 Trgt Date R6	0.42%	28.6%
American Funds 2060 Trgt Date Retire R5E	0.56 %	American Funds 2060 Trgt Date Retire R6	0.41 %	36.6%
Fidelity Government Money Market	0.42%	Vanguard Treasury MM Inv.	0.09%	366.7%
American Beacon Small Cp Val Y	0.90%	American Beacon Small Cp Val Inst	0.083%	8%

- 81. The above is for illustrative purposes only. At all times during the Class Period, Defendants knew or should have known of the existence of cheaper share classes and therefore also should have immediately identified the prudence of transferring the Plans' funds into these alternative investments.
- 82. Qualifying for lower share classes usually requires only a minimum of a million dollars for individual funds. However, it is common knowledge that investment minimums are often waived for jumbo plans like the Plans. *See, e.g., Davis et al. v. Washington Univ. et al.*, 960 F.3d 478, 483 (8th Cir. 2020) ("minimum investment requirements are 'routinely waived' for individual investors in large retirement-savings plans"); *Sweda v. Univ. of Pennsylvania*, 923 F.3d 320, 329 (3d Cir. 2019) (citing *Tibble II*, 729 F.3d at 1137 n.24) (confirming that investment minimums are typically waived for large plans). The individual fund and combined funds assets under management easily qualified them for lower share classes. The following is a sampling of the assets under management as of the end of 2018:

Plan Investment	2018 Assets Under Management 401(k) Plan	2018 Assets Under Management 403(b) Plan
American Funds 2025 Trgt Date Retire R5E	\$243,752,000	\$135,483,000
American Funds 2020 Trgt Date Retire R5E	\$222,341,000	\$111,190,000
American Funds 2030 Trgt Date Retire R5E	\$201,795,000	\$124,185,000
American Funds 2035 Trgt Date Retire R5E	\$137,362,000	\$99,972,000
American Funds 2040 Trgt Date Retire R5E	\$137,362,000	\$67,400,000
American Funds 2015 Trgt Date Retire R5E	\$78,572,000	\$39,084,000
American Funds 2045 Trgt Date Retire R5E	\$55,307,000	\$41,810,000
American Funds 2050 Trgt Date Retire R5E	\$43,248,000	\$24,770,000
American Funds 2010 Trgt Date Retire R5E	\$32,682,000	\$21,664,000
American Funds 2055 Trgt Date Retire R5E	\$25,035,000	\$12,116,000
American Funds 2060 Trgt Date Retire R5E	\$ 4,706,000	\$2,079,000
Fidelity Government Money Market	\$3,275,000	\$884,000
American Beacon Small Cp Val Y	\$1,965,000	\$1,569,000

- 83. A prudent fiduciary conducting an impartial review of the Plans' investments would have identified the cheaper share classes available and transferred the Plan's investments in the above-referenced funds into the lower share classes at the earliest opportunity.
- 84. There is no good-faith explanation for utilizing high-cost share classes when lower-cost share classes are available for the exact same investment. Defendants have no reasonable excuse for not knowing about the immediate availability of these lower cost share classes. Moreover, the Plans did not receive any additional services or benefits based on its use

of more expensive share classes; the only consequence was higher costs for the Plans' participants.

- 85. It is not prudent to select higher cost versions of the same fund even if a fiduciary believes as it appears Defendants here did fees charged to plan participants by the "retail" class investment were the same or better as the fees charged by the "institutional" class investment, net of the "revenue sharing" paid by the funds to defray the Plans' recordkeeping costs. *Tibble III*, 2017 WL 3523737, at \* 8. Fiduciaries should not "choose otherwise imprudent investments specifically to take advantage of revenue sharing." *Id.* at \* 11.
- Although utilizing a revenue sharing approach is not per se imprudent, unchecked, 86. it is devastating for participants of the Plans. "At worst, revenue sharing is a way to hide fees. Nobody sees the money change hands, and very few understand what the total investment expense pays for. It's a way to milk large sums of money out of large plans by charging a percentage-based fee that never goes down (when plans are ignored or taken advantage of). In some cases, employers and employees believe the plan is 'free' when it is in fact expensive." "Revenue Sharing Invisible Fees" available Justin Pritchard, and at http://www.cccandc.com/p/revenue-sharing-and-invisible-fees (last visited March 19, 2020).
- 87. The combined assets of the Plans (and the Barnabas 401(k) Plan alone) is large and has scale which affords the Plans' fiduciaries the opportunity to negotiate for lower recordkeeping costs and get access to the same investments with lower expense ratios which benefit the Plan participants because the returns are higher and compounding greater.
- 88. It is important to note that to the investment provider, a portion of the expense ratio is considered revenue, and possibly to the record-keeper as well, but is a detriment to the participant's return because it reduces it and the compounding effect.

- 89. In other words, a more prudent arrangement in this case, also more transparent and easier to comprehend by participants, would have been to take advantage of the Plans' scale by selecting available lower cost investment funds that used little to no revenue sharing and for the Defendants to negotiate and/or obtain reasonable direct compensation per participant recordkeeping/administration fees.
- 90. By failing to investigate the use of lower cost share classes Defendants caused the Plans to pay millions of dollars per year in unnecessary fees.

## Failure to Utilize Lower Cost Passively Managed and Actively Managed Funds

- 91. As noted *supra*, ERISA is derived from trust law. *Tibble*, 135 S. Ct. at 1828. Accordingly, appropriate investments for a fiduciary to consider are "suitable index mutual funds or market indexes (with such adjustments as may be appropriate)." Restatement (Third) of Trusts § 100 cmt. b(1).
- 92. While higher-cost mutual funds may outperform a less-expensive option, such as a passively-managed index fund, over the short term, they rarely do so over a longer term. *See* Jonnelle Marte, *Do Any Mutual Funds Ever Beat the Market? Hardly*, The Washington Post, available at https://www.washingtonpost.com/news/get-there/wp/2015/03/17/do-any-mutual-funds-ever-beat-the-market-hardly/ (citing a study by S&P Dow Jones Indices which looked at 2,862 actively managed mutual funds, focused on the top quartile in performance and found most did not replicate performance from year to year); *see also Index funds trounce actively managed funds: Study*, available at <a href="http://www.cnbc.com/2015/06/26/index-funds-trounce-actively-managed-funds-study.html">http://www.cnbc.com/2015/06/26/index-funds-trounce-actively-managed-funds-study.html</a> ("long-term data suggests that actively managed funds "lagged their passive counterparts across nearly all asset classes, especially over the 10-year period from 2004 to 2014.")

- 93. Indeed, funds with high fees on average perform worse than less expensive funds, even on a pre-fee basis. Javier Gil-Bazo & Pablo Ruiz-Verdu, *When Cheaper is Better: Fee Determination in the Market for Equity Mutual Funds*, 67 J. Econ. Behav. & Org. 871, 873 (2009) (hereinafter "When Cheaper is Better"); see also Jill E. Fisch, Rethinking the Regulation of Securities Intermediaries, 158 U. Pa. L. Rev. 1961, 1967-75 (2010) (summarizing numerous studies showing that "the most consistent predictor of a fund's return to investors is the fund's expense ratio").
- 94. The chart below demonstrates that the expense ratios of both the 401(k) and 403(b) Plans investment options were more expensive by multiples of comparable passively-managed and actively-managed alternative funds in the same investment style. The chart below uses 2020 expense ratios as a methodology to demonstrate how much more expensive the Plans' funds were than their alternative fund counterparts.

Plan Investment	ER	ER Passive/Active Lower Cost Alternative <sup>13</sup>		% Fee Excess
Columbia Dividend Income	0.63 %	Vanguard Dividend Appreciation Index Adm	0.08 %	687%
Inst2		Vanguard PRIMECAP Adm	0.31 %	103%
Invesco Small Cap Growth R5 0.8		Vanguard Small Cap Growth Index Admiral	0.07 %	1,042%
nivesco Sman Cap Growth K3	0.00 70	Vanguard Explorer Adm	0.34 %	135%
			_	

Where appropriate, each cell in this column references both a passively-managed fund (identified first) and an actively-managed fund (identified second). Where only one fund is listed, index funds are identified by the word "index" following the fund name. Actively managed funds don't have this designation.

Plan Investment	ER	Passive/Active Lower Cost Alternative <sup>13</sup>	ER	% Fee Excess
American Funds Europacific Growth R5E	0.61 %	0.61 % VWILX Vanguard International Growth Adm		91%
Metropolitan West Total Return		VBILX Vanguard Interm-term Bond Index Admiral	0.07 %	528%
Bd I	0.44 %	JIBFX Johnson Institutional Core Bond	0.25 %	76%
Fidelity Government MMkt	0.42 %	VUSXX Vanguard Treasury Money Market Investor	0.09 %	367%
American Beacon Small Cp Val		VSIAX Vanguard Small Cap Value Index Admiral	0.07 %	1,185%
	0.90 %	VSTCX Vanguard Strategic Small- Cap Equity Inv	0.26 %	246%

- 95. There is no good-faith explanation for utilizing high-cost share classes when nearly identical funds were available. Moreover, the Plans did not receive any additional services or benefits based on its use of more expensive share classes; the only consequence was higher costs for the Plans' participants.
- 96. The above alternative funds had better performances than the Plans' funds in their 3 and 5 year average returns as of 2020. Moreover, these alternative investments had no material difference in risk/return profiles with the Plans' funds and there was a high correlation of the alternative funds' holdings with the Plans' funds holdings such that any difference was

immaterial.

97. With regard to the comparison of the actively managed funds to passively managed funds, these results are not surprising given that in the long-term, actively managed funds do not outperform their passively-managed counterparts. Indeed, the majority of U.S. equity funds did not outperform their index counterparts in the five years ending June 30, 2019:<sup>14</sup>

Fund Category	Comparison Index	Percentage of Funds That Underperformed Their Benchmark 5 Yr (%)
Large-Cap	S&P 500	78.52
Mid-Cap	S&P MidCap 400	63.56
Small-Cap	S&P SmallCap 600	75.09
Multi-Cap	S&P Composite 1500	82.79
Domestic Equity	S&P Composite 1500	81.66
Large-Cap Value	S&P Value	84.74
Mid-Cap Value	S&P MidCap 400 Value	92.31

- 98. A prudent investigation would have revealed the existence of these lower-cost and better performing alternatives to the Plans' funds.
- 99. The above is for illustrative purposes only as the significant fee disparities detailed above existed for all years of the Class Period. The Plans' expense ratios were multiples of what they should have been given the bargaining power available to the Plans' fiduciaries.
- 100. Defendants' failure to investigate lower cost alternative investments (both actively and passively managed funds) during the Class Period cost the Plans and its participants millions of dollars.

<sup>&</sup>lt;sup>14</sup> Source: https://us.spindices.com/spiva/#/reports

# B. Defendants Failed to Monitor or Control the Plans' Recordkeeping Expenses

101. The Plans recordkeeper during the Class Period was Fidelity. 2014 through 2018 Form 5500s filed with the United States Department of Labor for the 401(k) and 403(b) Plans ("2014-2018 Form 5500s) at 3.

102. The term "recordkeeping" is a catchall term for the suite of administrative services typically provided to a defined contribution plan by the plan's "recordkeeper." Beyond simple provision of account statements to participants, it is quite common for the recordkeeper to provide a broad range of services to a defined contribution plan as part of its package of services. These services can include claims processing, trustee services, participant education, managed account services, participant loan processing, QDRO<sup>15</sup> processing, preparation of disclosures, self-directed brokerage accounts, investment consulting, and general consulting services. Nearly all recordkeepers in the marketplace offer this range of services, and defined contribution plans have the ability to customize the package of services they receive and have the services priced accordingly. Many of these services can be provided by recordkeepers at very little cost. In fact, several of these services, such as managed account services, self-directed brokerage, QDRO processing, and loan processing are often a profit center for recordkeepers.

103. The cost of providing recordkeeping services depends on the number of participants in a plan. Plans with large numbers of participants plans can take advantage of economies of scale by negotiating a lower per-participant recordkeeping fee. Because recordkeeping expenses are driven by the number of participants in a plan, the vast majority of plans are charged on a per-participant basis.

<sup>&</sup>lt;sup>15</sup> Qualified Domestic Relations Order.

104. Recordkeeping expenses can either be paid directly from plan assets, or indirectly by the plan's investments in a practice known as revenue sharing (or a combination of both or by a plan sponsor). Revenue sharing payments are payments made by investments within the plan, typically mutual funds, to the plan's recordkeeper or to the plan directly, to compensate for recordkeeping and trustee services that the mutual fund company otherwise would have to provide.

105. Although utilizing a revenue sharing approach is not *per se* imprudent, unchecked, it could be devastating for the Plans' participants. "At worst, revenue sharing is a way to hide fees. Nobody sees the money change hands, and very few understand what the total investment expense pays for. It's a way to milk large sums of money out of large plans by charging a percentage-based fee that never goes down (when plans are ignored or taken advantage of). In some cases, employers and employees believe the plan is 'free' when it is in fact expensive." Justin Pritchard, "Revenue Sharing and Invisible Fees" available at http://www.cccandc.com/p/revenue-sharing-and-invisible-fees (last visited March 19, 2020). In this matter, using revenue sharing to pay for recordkeeping resulted in a worst-case scenario for the Plans' participants because they were saddled with outrageously high recordkeeping fees.

106. Throughout the Class Period, Fidelity purportedly charged a flat 0.09% of total plan assets annually which is assessed against participants on a pro rata basis. The Recordkeeping and Related Services Agreement between RWJ Barnabas Health, Inc., and Fidelity Workplace Services, LLC dated January 2, 2018 ("Trust Agreement")<sup>16</sup> at 42. As described in the Trust Agreement the Annual Participant Fee is: "9 basis points on Plan Assets

<sup>&</sup>lt;sup>16</sup> The Trust Agreement covers both the 401(k) Plan and the 403(b) Plan.

determined based on quarterly assets, multiplied by one-quarter (1/4), billed and payable quarterly ... ." *Id*.

107. Looking at what the 0.09% <sup>17</sup> fee amounted to on a per participant basis, it's clear the fee itself is excessive. The charts below analyzes the recordkeeping fee from 2014 to 2018 as follows:

Year	Assets in 401(k) Plan at 2018	Participants	Recordkeeping Fee	Annual Fee to Fidelity	Cost Per Participant
2018	\$1,389,868,000	19,861	0.09%	\$1,250,881.20	\$63
2017	\$1,377,633,486	19,949	0.09%	\$1,239,870.14	\$62
2016	\$1,149,287,272	18,901	0.09%	\$1,034,358.54	\$55
2015	\$1,046,170,341	18,566	0.09%	\$941,553.31	\$51
2014	\$994,927,675	17,601	0.09%	\$895,434.91	\$51

108. Defendants have wholly failed to prudently manage and control the Plans' recordkeeping and administrative costs by failing to try to obtain lower recordkeeping costs than what Fidelity was charging.

109. Allowing Fidelity to charge a yearly fee of .09% of all assets in the Plans and then using revenue sharing to pay for it or for part of it, was completely unnecessary given that the Plans' fiduciaries could bargain for a per participant/capita fee as numerous large plans have done with Fidelity. In a recent action where Fidelity was a defendant and involving Fidelity's own plan, the parties stipulated with regard to Fidelity's recordkeeping services that "if Fidelity were a third party negotiating this fee structure at arms-length, the value of services would range from \$14-\$21 per person per year over the class period." *Moitoso v. FMR LLC*, 2020 WL

<sup>&</sup>lt;sup>17</sup> The 9 basis point recordkeeping fee was reported in the most recent Trust Agreement as having an effective date of January 2, 2018. Since Fidelity was the recordkeeper throughout the Class Period, it's expected that this flat fee was in effect from 2014 to 2017 but 9 basis points may be understated for those years since it's likely the recordkeeping fee was higher in previous years.

1495938, at \* 15 (D. Mass. Mar. 27, 2020). Accordingly, Fidelity has acknowledged the ability of plan fiduciaries to negotiate per participant/capita fees.

110. By way of further comparison, we can look at what other plans are paying for recordkeeping and administrative costs. One data source, the 401k Averages Book (20th ed. 2020)<sup>18</sup> studies plan fees for smaller plans, those under \$200 million in assets. Although it studies slightly smaller plans than the Plans, it is nonetheless a useful resource because we can extrapolate from the data what a slightly bigger plan like the Plans should be paying for recordkeeping. That is because recordkeeping and administrative fees should decrease as a plan increases in size. For example, a plan with 200 participants and \$20 million in assets has an average recordkeeping and administration cost (through direct compensation) of \$12 per participant. 401k Averages Book at p. 95. A plan with 2,000 participants and \$200 million in assets has an average recordkeeping and administration cost (through direct compensation) of \$5 per participant. Id., at p. 108. Thus, the Plans, with over \$1 billion dollars in assets and over 16,000 participants, should have had direct recordkeeping costs below the \$5 average, which it clearly did not.

111. The Plans' total recordkeeping costs are clearly unreasonable as some authorities have recognized that reasonable rates for large plans typically average around \$35 per participant, with costs coming down every day.<sup>19</sup>

<sup>&</sup>lt;sup>18</sup> "Published since 1995, the *401k Averages Book* is the oldest, most recognized source for non-biased, comparative 401(k) average cost information." *401k Averages Book* at p. 2.

<sup>&</sup>lt;sup>19</sup> Case law is in accord that large plans can bargain for low recordkeeping fees. *See*, *e.g.*, *Spano v. Boeing*, Case 06-743, Doc. 466, at 26 (S.D. Ill. Dec. 30, 2014) (plaintiffs' expert opined market rate of \$37–\$42, supported by defendants' consultant's stated market rate of \$30.42–\$45.42 and defendant obtaining fees of \$32 after the class period); *Spano*, Doc. 562-2 (Jan 29, 2016) (declaration that Boeing's 401(k) plan recordkeeping fees have been \$18 per participant for the past two years); *George*, 641 F.3d at 798 (plaintiffs' expert opined market rate of \$20–\$27 and plan paid record-keeper \$43–\$65); *Gordon v.* 

- 112. It's no excuse that some revenue sharing may have been credited back to participant accounts to help defray the excessive amount of recordkeeping and administrative fees charged by Fidelity. The better and more prudent practice would have been to select funds in the Plans that didn't pay revenue sharing and then to negotiate a reasonable fee for recordkeeping. This would have allowed more money to remain in each participants retirement account to their benefit. Instead, the Defendants allowed Fidelity to favor its own interests over Plan participants.
- 113. Additionally, there is no indication the Plans conducted requests for Proposals (RFP) in order to determine whether Participants were being charged reasonable recordkeeping rates. Cerulli Associates stated in early 2012 that more than half of the plan sponsors asked indicated that they "are likely to conduct a search for [a] recordkeeper within the next two years." These RFPs were conducted even though many of the plan sponsors indicated that "they have no intention of leaving their current recordkeeper."
- 114. To make matters worse, since at least 2018, the Plans participated in Fidelity's Revenue Credit program. *See*, Trust Agreement at 43. Under Fidelity's Revenue Credit Program, the following structure has been implemented. If the revenue sharing amount of the investment(s)/mutual fund(s) exceeds the total administration cost(s), a "credit" is applied to the investment option(s) and may be rebated back to the participant(s) at the Plan fiduciary's discretion with regards to when and how much. If the revenue sharing amount is less than the total administration costs then that credit becomes a fee and is applied.

*Mass Mutual*, Case 13-30184, Doc. 107-2 at ¶10.4 (D.Mass. June 15, 2016) (401(k) fee settlement committing the Plan to pay not more than \$35 per participant for recordkeeping).

<sup>&</sup>lt;sup>20</sup> "Recordkeeper Search Activity Expected to Increase Within Next Two Years," *Cerulli Assoc.*, January 8, 2013, https://www.plansponsor.com/most-recordkeeping-rfps-to-benchmark-fees/

disbursement to pay for the Plans' expenses, at the Sponsors of the Plans discretion with regards to amount and timing, deprived participants of the Plans of use of their money and millions of dollars in lost opportunity costs. This is especially the case here because the Trust Agreement specifies that the suspense account to be used for this purpose is a Fidelity Money Market Account ripe with a an unreasonably high expense ratio to be paid by the Plans. As detailed in the Trust Agreement, Barnabas "directs that the assets deposited in the Revenue Credit Account shall be invested in the Fidelity® Government Money Market Fund<sup>21</sup> ...." Trust Agreement at 41. This arrangement was completely unnecessary given that the Plans' fiduciaries could bargain for a per participant/capita fee as numerous large plans have done with Fidelity.

116. Given the size of the Plans' assets during the Class Period and total number of participants, in addition to the general trend towards lower recordkeeping expenses in the marketplace as a whole, the Plans could have obtained recordkeeping services that were comparable to or superior to the typical services provided by the Plans' recordkeeper at a lower cost.

117. A prudent fiduciary would have observed the excessive fees being paid to the recordkeeper and taken corrective action. Defendants' failures to monitor and control recordkeeping compensation cost the Plans millions of dollars per year and constituted separate and independent breaches of the duties of loyalty and prudence.

# FIRST CLAIM FOR RELIEF Breaches of Fiduciary Duties of Loyalty and Prudence (Asserted against the Committee)

<sup>&</sup>lt;sup>21</sup> As detailed in Section I(A) above, the Fidelity Government Money Market had and expense ratio of 0.42% while the median expense ration for such a fund was only 0.11%.

- 118. Plaintiffs re-allege and incorporate herein by reference all prior allegations in this Complaint as if fully set forth herein.
- 119. At all relevant times, the Committee Defendants and its members ("Prudence/Loyalty Defendants") were fiduciaries of the Plans within the meaning of ERISA § 3(21)(A), 29 U.S.C. § 1002(21)(A), in that they exercised discretionary authority or control over the administration and/or management of the Plans or disposition of the Plans' assets.
- 120. As fiduciaries of the Plans, these Defendants were subject to the fiduciary duties imposed by ERISA § 404(a), 29 U.S.C. § 1104(a). These fiduciary duties included managing the assets of the Plans for the sole and exclusive benefit of the Plans' participants and beneficiaries, and acting with the care, skill, diligence, and prudence under the circumstances that a prudent person acting in a like capacity and familiar with such matters would use in the conduct of an enterprise of like character and with like aims.
- 121. The Prudence/Loyalty Defendants breached these fiduciary duties in multiple respects as discussed throughout this Complaint. They did not make decisions regarding the Plans' investment lineup based solely on the merits of each investment and what was in the best interest of the Plans' participants. Instead, the Prudence/Loyalty Defendants selected and retained investment options in the Plans despite the high cost of the funds in relation to other comparable investments. The Prudence/Loyalty Defendants also failed to investigate the availability of lower-cost share classes of certain mutual funds in the Plans.
- 122. As a direct and proximate result of the breaches of fiduciary duties alleged herein, the Plans suffered millions of dollars of losses due to excessive costs and lower net investment returns. Had Defendants complied with their fiduciary obligations, the Plans would not have

suffered these losses, and the Plans' participants would have had more money available to them for their retirement.

- 123. Pursuant to 29 U.S.C. §§ 1109(a) and 1132(a)(2), the Prudence/Loyalty Defendants are liable to restore to the Plans all losses caused by their breaches of fiduciary duties, and also must restore any profits resulting from such breaches. In addition, Plaintiffs are entitled to equitable relief and other appropriate relief for Defendants' breaches as set forth in their Prayer for Relief.
- 124. The Prudence/Loyalty Defendants knowingly participated in each breach of the other Defendants, knowing that such acts were a breach, enabled the other Defendants to commit breaches by failing to lawfully discharge such Defendant's own duties, and knew of the breaches by the other Defendants and failed to make any reasonable and timely effort under the circumstances to remedy the breaches. Accordingly, each Defendant is also liable for the breaches of its co-fiduciaries under 29 U.S.C. § 1105(a).

# SECOND CLAIM FOR RELIEF Failure to Adequately Monitor Other Fiduciaries (Asserted against Barnabas and the Committee)

- 125. Plaintiffs re-allege and incorporate herein by reference all prior allegations in this Complaint as if fully set forth herein.
- 126. Barnabas and the Committee Defendants (the "Monitoring Defendants") had the authority to appoint and remove members of the Committee, and the duty to monitor the Committee and were aware that the Committee Defendants had critical responsibilities as fiduciaries of the Plans.
- 127. In light of this authority, the Monitoring Defendants had a duty to monitor the Committee Defendants to ensure that the Committee Defendants were adequately performing

their fiduciary obligations, and to take prompt and effective action to protect the Plans in the event that the Committee Defendants were not fulfilling those duties.

- 128. The Monitoring Defendants also had a duty to ensure that the Committee Defendants possessed the needed qualifications and experience to carry out their duties; had adequate financial resources and information; maintained adequate records of the information on which they based their decisions and analysis with respect to the Plans' investments; and reported regularly to the Monitoring Defendants.
- 129. The Monitoring Defendants breached their fiduciary monitoring duties by, among other things:
  - (a) Failing to monitor and evaluate the performance of the Committee Defendants or have a system in place for doing so, standing idly by as the Plans suffered significant losses as a result of the Committee Defendants' imprudent actions and omissions;
  - (b) failing to monitor the processes by which the Plans' investments were evaluated and their failure to investigate the availability of lower-cost share classes; and
  - (c) failing to remove Committee members whose performance was inadequate in that they continued to maintain imprudent, excessively costly, and poorly performing investments within the Plans, and caused the Plans to pay excessive recordkeeping fees, all to the detriment of the Plans and the retirement savings of the Plans' participants.
- 130. As a consequence of the foregoing breaches of the duty to monitor, the Plans suffered millions of dollars of losses. Had Monitoring Defendants complied with their fiduciary obligations, the Plans would not have suffered these losses, and participants of the Plans would have had more money available to them for their retirement.

131. Pursuant to 29 U.S.C. §§ 1109(a) and 1132(a)(2), the Monitoring Defendants are liable to restore to the Plans all losses caused by their failure to adequately monitor the Committee Defendants. In addition, Plaintiffs are entitled to equitable relief and other appropriate relief as set forth in their Prayer for Relief.

#### PRAYER FOR RELIEF

**WHEREFORE**, Plaintiffs pray that judgment be entered against Defendants on all claims and requests that the Court awards the following relief:

- A. A determination that this action may proceed as a class action under Rule 23(b)(1), or in the alternative, Rule 23(b)(2) of the Federal Rules of Civil Procedure;
- B. Designation of Plaintiffs as Class Representatives and designation of Plaintiffs' counsel as Class Counsel;
- C. A Declaration that the Defendants, and each of them, have breached their fiduciary duties under ERISA;
- D. An Order compelling the Defendants to make good to the Plans all losses to the Plans resulting from Defendants' breaches of their fiduciary duties, including losses to the Plans resulting from imprudent investment of the Plans' assets, and to restore to the Plans all profits the Defendants made through use of the Plans' assets, and to restore to the Plans all profits which the participants would have made if the Defendants had fulfilled their fiduciary obligations;
- E. An order requiring the Company Defendants to disgorge all profits received from, or in respect of, the Plans, and/or equitable relief pursuant to 29 U.S.C. § 1132(a)(3) in the form of an accounting for profits, imposition of a constructive trust, or a

surcharge against the Company Defendant as necessary to effectuate said relief, and to

prevent the Company Defendant's unjust enrichment;

F. Actual damages in the amount of any losses the Plans suffered, to be

allocated among the participants' individual accounts in proportion to the accounts'

losses;

G. An order enjoining Defendants from any further violations of their ERISA

fiduciary responsibilities, obligations, and duties;

H. Other equitable relief to redress Defendants' illegal practices and to

enforce the provisions of ERISA as may be appropriate, including appointment of an

independent fiduciary or fiduciaries to run the Plans and removal of Plans' fiduciaries

deemed to have breached their fiduciary duties;

I. An award of pre-judgment interest;

J. An award of costs pursuant to 29 U.S.C. § 1132(g);

K. An award of attorneys' fees pursuant to 29 U.S.C. § 1132(g) and the

common fund doctrine; and

L. Such other and further relief as the Court deems equitable and just.

Dated: September 23, 2020

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